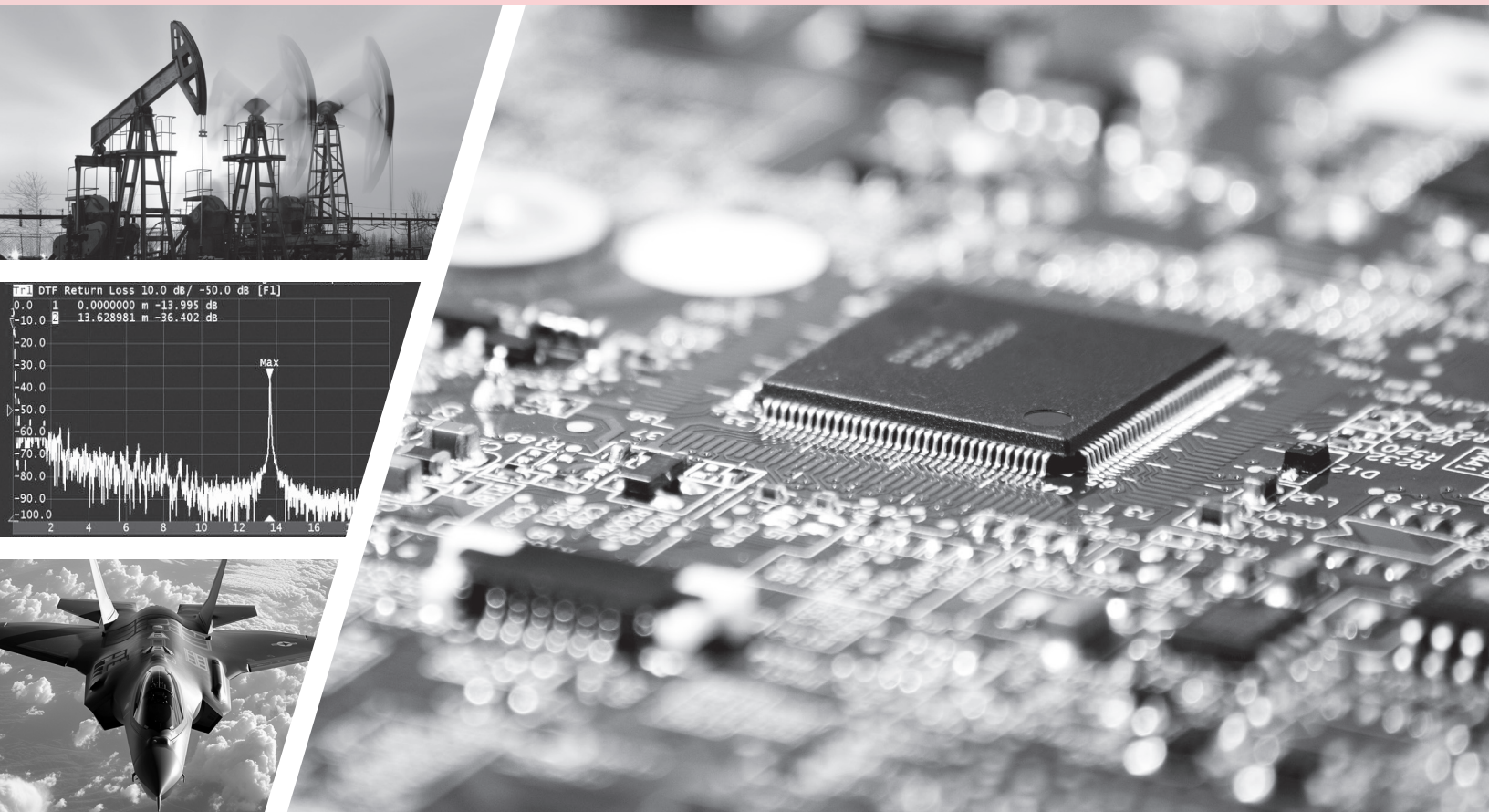


One source. Many solutions.



Committed to customer success since 1981

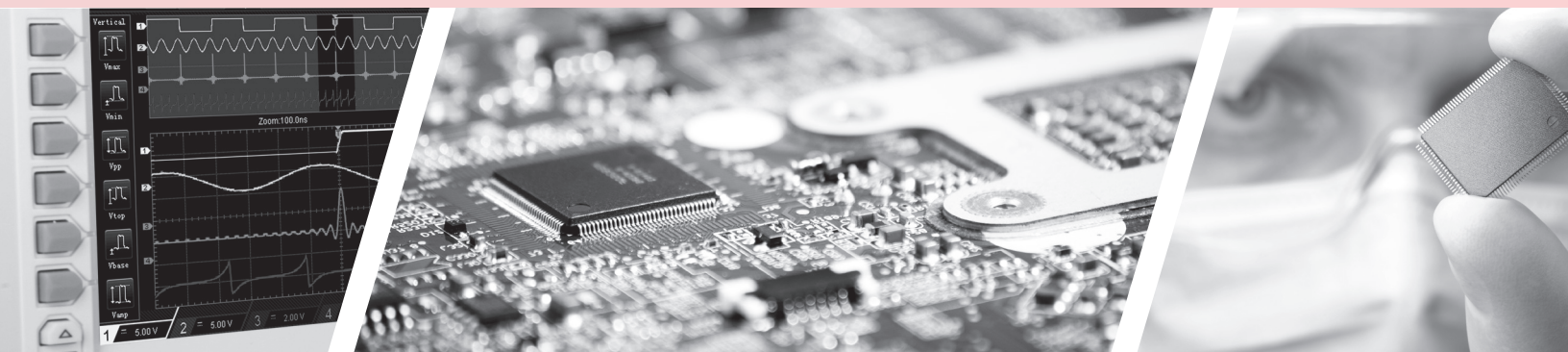
For more than 4 decades, Testech has supplied electronic test and measurement equipment to industry-leading organizations across Texas, Oklahoma, Louisiana and Arkansas.

Our customers excel in the fields of manufacturing, communications, government/aerospace/defense, energy, education, medical technology and many others. They trust Testech to help them meet the growing challenges of dynamic emerging technologies, including more widespread use of RF, power and fast switching for high-power devices, and

changes in testing technology, utilizing virtual instruments and USB/GUI-controlled instruments.

Testech represents top lines of test and measurement technology, offering a targeted array of solutions to meet customer needs for quality, performance and value. We back that up with deep expertise delivered by sales engineers who provide in-depth consultation, service and support throughout the customer relationship.

- **Broad solution offering**
- **Unsurpassed expertise**
- **Strong manufacturer relationships**
- **Excellent sales and support**
- **Commitment to ongoing partnership**



Why Testech?

Test and measurement technology has undergone a dramatic evolution since 1981, the year Testech was founded. Our core commitment to our customers' success, however, has remained unchanged.

We began with the vision that, as development and production lifecycles shorten, and device speeds become faster, the importance of test and measurement equipment backed by critical expertise and support will only increase.

While some competitors carry brand recognition products, our customers have found that Testech's deep technical expertise, product knowledge and unique commitment to partnership result in greater success and long-term satisfaction.

Customer support & relationships

A successful outcome for our customers requires an ongoing partnership. This relationship is driven by Testech's experienced sales engineers, whose goal is to serve as your expert consultant – before, during and after the sale.

We demand top quality and support from the manufacturers we represent, and the same expectation applies to our sales team. Our sales engineers undergo continual training to maintain detailed product

application knowledge, which is then focused on your organization's unique needs.

Our deep expertise, combined with Testech's commitment to customer relationships, ensures the best sales engineering support in the industry.

Product lines

Testech's goal is to offer targeted products that meet customers' evolving test and measurement needs. Rather than attempting to represent a vast assortment of product categories, we focus on

specific lines of technology that are the most innovative, reliable and flexible solutions in the industry.

We build long-term relationships with top manufacturers so that ongoing technical application knowledge and support are guaranteed. We expect our manufacturer partners to deliver only top-quality innovations and support, and we demand the same standard from ourselves.

A full listing of the manufacturers and products we represent is available on our website.

Our commitment is to:

- Earn **customer confidence** through unsurpassed expertise, consultation and support.
- Offer **broad solutions** that feature advanced flexibility and performance.
- Represent only **top lines** backed by strong relationships with manufacturers.
- Provide the **best sales and support** available in the region.
- Commit to **ongoing partnership** to meet customers' changing needs.

Sales Engineers

Kevin Deal

President

Kevin joined Testech in 2026 as President. He worked at Lockheed Martin Aeronautics the past 15 years developing skills as an engineering and operations leader across aerospace manufacturing, flight test, production operations, design engineering, and enterprise program leadership within the F-35 program and broader Aeronautics organizations. Kevin has a proven track record leading organizational transformation, managing multimillion-dollar budgets, building high-performing teams, and driving operational efficiency across domestic and international environments.

Kevin earned a B.S. in Civil Engineering from Texas A&M and a M.S. in Engineering Management from Southern Methodist University.

Nathan Ross

Sales Engineer

Nathan joined Testech in 2026 and covers the Oklahoma, Arkansas, and Texas Panhandle territories. Prior to joining Testech, he spent seven years at Lockheed Martin as a Lead Manufacturing Test Engineer, where he specialized in test and measurement for 5th generation fighter aircraft programs. His hands-on experience with complex aerospace test systems gives him a unique ability to understand and support the technical needs of defense, aerospace, and manufacturing customers throughout his territory.

Nathan earned a BS in Mechanical Engineering from Texas Tech University and an MS in Engineering Management from the University of Arkansas.

Ronnie Dixon

Sales Engineer

Ronnie joined Testech in April of 2017 as the Sales Engineer covering territories in Houston, Texas and Southern Louisiana. Ronnie attended Belmont University in Nashville, Tennessee pursuing a BSBM. Working in the central region of the United States, he began his career selling fusion splicing and fiber optic test and measurement equipment in 1999.

Founder and sole proprietor of RF-FiberOptic Technologies, Ronnie has specialized in the sales and distribution of products for integration, inspection, test and certification of optical systems for industrial, commercial, oil and gas, and government applications.

Marshall Gonzales, Jr., CSP

Sales Engineer / Partner

Marshall joined Testech in 2012 and covers the Central and South Texas territories. He began his career in the petrochemical sector for Amoco Chemicals (later British Petroleum), working in instrumentation, electrical, gas chromatography and industrial automated controls. He later joined the controls engineering group at Dell Computers, providing process improvements and automation support for highly automated manufacturing facilities.

Marshall earned an AAS in instrumentation and industrial control and a BS in electrical engineering from Texas State University, with a major in communication systems and networking.

Randy Norfleet

Sales Engineer / Partner

Randy joined Testech in 2010 and covers the Dallas/Fort Worth and West Texas territories, including Waco, Abilene, Lubbock and Midland/Odessa. He has lived and worked in North Texas since 1995, selling test and measurement technology through TTC/Acterna, Digital Lightwave, Nettest and Ledcor Technical Services.

Prior to joining Testech, Randy served in the U.S. Marine Corps as a KC-130 pilot, supporting Operations Desert Storm/Desert Shield, Operation Laser Strike, Operation Eastern Exit and NATO Teamwork 92. Randy earned a BS in computer science from Oklahoma Baptist University and an MBA in international business from University of Phoenix.

Dave Elofson

Sales Engineer

Dave joined Testech in 2024 and covers Dallas, East Texas and Northern Louisiana territories. Dave earned a BS from Bridgewater State University, double majoring in Physics and Chemistry. He spent two years working at Plymouth Grating Laboratory as an interferometry engineer but moved to Texas in 2018 to pursue a graduate degree in Physics at Texas A&M University. He earned his MS in Physics in 2021 and is continuing to pursue his PhD specializing in particle physics. His main area of study focuses on neutrino science and simulations for detector R&D. Dave's accounts include major government, aerospace, manufacturing entities across three states.

One source. Many solutions.



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Fort Worth

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Ft. Worth, TX 76107

Austin

512.350.3778

113 Seedling Court
Liberty Hill, TX 78642

Houston

469.223.5814

15 Windflower Place
The Woodlands, TX 77381

Oklahoma /Arkansas

575.390.3057

7617 Royal Troon Dr.
Fort Worth, TX 76179

Key Industries

Over more than 30 years, Testech has developed a depth of expertise that covers many vertical industries:



Energy/Oil and Gas. Long-term accuracy, durability, and flexibility are keys to success in an industry that demands precise overall measurement and low total cost of ownership.



Government/Aerospace/Defense. Unique requirements for R&D, production, and operational support must be met with solutions flexible enough to solve quickly changing measurement challenges.



Manufacturing. In order to develop competitive products that reach the market quickly, manufacturers need reliable measurement solutions for data acquisition and electromechanical compliance (EMC).



Data Communications. The fast-evolving RF, microwave, fiber and optical data industries must build affordable, scalable systems to meet demands for bandwidth and data access.



Education. Universities and research laboratories require cutting-edge test and measurement technology to power critical research and train the next generation of thought leaders.



Medical/Healthcare. Technology for precise production, quality control and testing of medical devices and procedures is required to compete in today's evolving healthcare marketplace.



Many others. Testech's broad experience in the test and measurement marketplace means we can deliver targeted solutions for a wide variety of industry-specific needs.